

## **BUSINESS EDUCATION & PROMOTION**

- The Chamber Business Connection brings business professionals together for member to member networking, a featured "Business of the Month", a delicious buffet lunch, and an informative presentation. Meetings are held several times throughout the year at the Salem Community Center generally on a Wednesday.

## **DISCOUNT HEALTH CARE**

- Salem Area Chamber of Commerce members are eligible for a discounted health care plan with Anthem Blue Cross and Blue Shield. An insurance agency that is a member of the Chamber can provide outstanding opportunities to save on health care benefits and plans.

## **DISCOUNT WEBSITE SERVICES**

- Business listings are free on the Chamber's website @ [www.salemohiochamber.org](http://www.salemohiochamber.org) which includes a full membership listing. As well, a free listing will be posted on the Columbiana County Chambers website @ [www.columbianacountychambers.com](http://www.columbianacountychambers.com).

## **EXPORT DOCUMENT CERTIFICATION**

- The verification and authenticity of industrial products produced in Salem are documented by the Salem Area Chamber of Commerce for all materials shipped overseas and around the world.

## **FLEXIBLE BENEFIT PROGRAM**

- By partnering with the Salem Chamber and Beyond Benefits Group (in conjunction with Colonial Life) Chamber members can choose a benefits program to help secure coverage where they need it most. Whether you just want to protect your family with life insurance or want the added protection of legal assistance, Beyond Benefits Group can help. While the benefits cover the basic insurance and human resource needs of you and your employees, there is now additional benefits to plan and protect your family. For more information, contact Carol Riley, Customer Service Manager @ 330-277-8005.

## **MAILING BENEFIT:**

- Free usage of the Chamber's bulk mailing number is available for bulk mailings.

## **MARKETING YOUR BUSINESS**

- Business promotional opportunities are available through advertising in the Chamber's monthly newsletter, "The Salem Update", and also on the monthly Salem News "Chamber Page". Several levels of our yearly Marketing Sponsorships offer promotion and marketing as well.

## **NETWORKING EVENTS**

- Business After Hours, Chamber Annual Banquet, Business Seminars, Chamber Golf Outing, Member Networking Meetings, Lunches and Special Breakfasts...all of these activities are just a few of the many opportunities to join together with fellow Chamber members to talk about business.

## **NOTARY PUBLIC SERVICES**

- Free Notary Public services will be provided to Chamber members.

## **PERSONAL & BUSINESS INSURANCE DISCOUNTS**

- Salem Area Chamber of Commerce members are eligible for discounts on business & personal insurance. Contact The Moore Agency @ 330-332-3365 for more information.
- Farmers National Insurance and Washington National Insurance Company offer Salem Area Chamber of Commerce members supplemental cancer insurance. Contact Chris Collins @ 330-747-1580 for more information.
- Crabb Insurance Agency has partnered with Grange Life Insurance Company to offer Salem Area Chamber of Commerce members the opportunity to purchase affordable, valuable life insurance. For more information and pricing contact Susan Myers @ Crabb Insurance Agency @ 330-277-1878.

## **SAFETY COUNCIL**

- Co-sponsored with the Ohio Bureau of Workers' Compensation Division of Safety & Hygiene, the Salem Area Safety Council is a year long safety campaign to encourage workers to develop and maintain safe working habits. Monthly luncheon meetings are held featuring experts in the safety field.

## **VALUABLE INFORMATION**

- The Chamber monthly newsletter, "The Salem Update" keeps members informed of Chamber events, activities, legislative affairs, information and business ideas. Directories, brochures, and other business related data are available. Community demographics, membership directory, and a "Quality of Life" booklet extol the benefits and advantages of the area, and are provided for those seeking information.

## **WORKERS COMPENSATION GROUP RATING PLAN**

- Workers' Comp Group Rating Plan is based on employers "pooling" their risk through associations like the Salem Area Chamber of Commerce. Money can be saved on Workers' Compensation rates previously available only to large companies. The Salem Area Chamber of Commerce has teamed up with two third party administrators, CareWorks Consultants, Inc. and Benefit Management Services of Ohio.