

BUSINESS EDUCATION

- The Chamber and Chamber Foundation bring business professionals together for member to member networking and educational events. The Chamber also collaborates with the SOD Center on trainings and workshops.

BOARD ROOM USAGE

- Chamber members are provided space to hold off-site meetings free of charge.

DISCOUNT HEALTH CARE

- Salem Area Chamber of Commerce members are eligible for a discounted health care plan with Anthem Blue Cross and Blue Shield. An insurance agency that is a member of the Chamber can provide outstanding opportunities to save on health care benefits and plans.

WEBSITE SERVICES

- Business listings are free on the Chamber's website @ www.salemohiochamber.org which includes a full membership listing.

EXPORT DOCUMENT CERTIFICATION

- The verification and authenticity of industrial products produced in Salem are documented by the Salem Area Chamber of Commerce for all materials shipped overseas and around the world.

MAILING BENEFIT:

- Free usage of the Chamber's bulk mailing number is available for bulk mailings.
- Free printing of mailing labels with names and addresses of Chamber members.
- Free Excel Spreadsheet with contact person, address, and phone number of Chamber members.

MARKETING YOUR BUSINESS

- Business promotional opportunities are available through advertising in the Chamber's weekly newsletter, and also on the monthly Salem News "Chamber Page".
- Email Blasts and Social Media Posts.
- Advertising opportunities in Salem News Directory and "Quality of Life Booklet"
- Marketing Sponsorships to advertise at various Chamber events.

NETWORKING EVENTS

- Business After Hours, Chamber Annual Banquet, Chamber Happy Hours, Business Seminars, Chamber Golf Outing, Member Networking Meetings, Lunches and Special Breakfasts...all of these activities are just a few of the many opportunities to join together with fellow Chamber members to talk about business.

PERSONAL & BUSINESS INSURANCE DISCOUNTS

- Salem Area Chamber of Commerce members are eligible for discounts on business & personal insurance. Contact The Moore Agency @ 330-332-3365 for more information.
- Crabb Insurance Agency has partnered with Grange Life Insurance Company to offer Salem Area Chamber of Commerce members the opportunity to purchase affordable, valuable life insurance. For more information and pricing contact @ Crabb Insurance Agency @ 330-332-1586
- Chamber members have the opportunity to secure cancer insurance through Farmers National Insurance. Contact Christopher Collins at 330-747-1580.

SAFETY COUNCIL

- Co-sponsored with the Ohio Bureau of Workers' Compensation Division of Safety & Hygiene, the Salem Area Safety Council is a year long safety campaign to encourage workers to develop and maintain safe working habits. Monthly luncheon meetings are held featuring experts in the safety field.

VALUABLE INFORMATION

- The Chamber weekly newsletter keeps members informed of Chamber events, activities, legislative affairs, information and business ideas. Directories, brochures, and other business related data are available. Community demographics, membership directory, and a "Quality of Life" booklet explain the benefits and advantages of the area, and are provided for those seeking information.

WORKERS COMPENSATION GROUP RATING PLAN

- Workers' Comp Group Rating Plan is based on employers "pooling" their risk through associations like the Salem Area Chamber of Commerce. Money can be saved on Workers' Compensation rates previously available only to large companies. The Salem Area Chamber of Commerce has teamed up with two third party administrators, CareWorks Comp.