

SALEM UPDATE
NEWS OF THE SALEM AREA CHAMBER OF COMMERCE

FEBRUARY
2017

A Heartfelt Thanks
to the Chamber Directors



Our Chamber's
Motto

For Success:

We set "PACE" as we work hard to
Promote...**A**dvocate...
Connect & **E**ducate
for the business
success of our Salem
Chamber membership.

Our Chamber's
Purpose:

We are organized to foster, promote, and develop the advancement of the commercial, financial, professional and civic interests of Salem and the surrounding area.

Our Chamber's
Mission:

We serve as the catalyst that creates the best possible environment.



Volunteering precious time to be a board member for a three year term on the Salem Area Chamber of Commerce Board of Directors involves a dedicated commitment. The volunteers that are pictured above give of their time and many talents to serve on Chamber committees, they attend Chamber sponsored programs and events, and they attend the board meeting luncheon that is held the first Friday of each month in the conference room of the Salem Chamber building.

We would like to take this opportunity to thank our Chamber board members. We offer them our sincere appreciation, in honor of this second month of the new year, that celebrates the heart. Our board members are definitely the "heart and soul" of the Salem Chamber, as they serve as the leaders of our organization. As a member, if you have any questions, concerns, ideas, (positive or negative), we invite you to seek out one of these individuals and share your thoughts.

Seen after the February 3, 2017 meeting: Back row-(left to right) Scott Cannon, (Fresh Mark); Steve Faber, (Salem Parks/Memorial Building); 1st Vice President Tony Maroni, (Essex); Janice Jasinski, (Schroedel, Scullin, & Bestic, CPA's); Ryan Crowell, (Hack Steer & Co.); Will Stolicny, (ComDoc); Betty Brothers, (City of Salem); Cami Cope, (Giant Eagle); Mary Walker, (Copeland Oaks/Crandall Med.); Attorney C. Bruce Williams; Executive Director Mike Mancuso, (SOD Center). Front row-(left to right) Dave Nestic, (NezTech); Jeff Christopher, (KSU-Salem/E.L.); 2nd Vice President Dan Scarpitti, (Hunter Associates); Melissa Dwyer, (Salem Regional Medical Center); Treasurer Julie Needs, (Home Savings); President David Mollenkopf, (Crabb Ins.); Past President Scott Jones, (Gordon Bros. Water); Andy Estock, Farmers Nat'l Bank; Nate Mullen/George Morris, III (Morris Financial); & Exec. Director, Audrey Null. Absent: Teresa Reckner, (Quaker Mfg.)

WE NEED YOUR HELP...IMPORTANT TO OUR BUSINESSES

As you probably know, finding healthy, drug-free workers is very difficult for many companies in our county. In response to this, Columbiana County has partnered with 16 Ohio counties to address this problem through the **Working Partners® Drug-Free Workforce Community Initiative (DFWCI)**. To fuel this initiative, we need DATA that does not yet exist in Ohio (or the nation for that matter) -- which is why we need you! The Salem Chamber is asking its membership to complete a brief survey regarding perceptions, attitudes, knowledge and business practices as they relate to preventing and addressing substance abuse in the workplace/workforce.

It will only take about 7 – 12 minutes to complete the anonymous survey. See the Frequently Asked Question (FAQ) below for more information. Please complete the survey by Friday, February 24, 2017.

CLICK this link to take the survey: <https://www.surveymonkey.com/r/DFWCIChamber>

BUSINESS SURVEY FREQUENTLY ASKED QUESTIONS:

What is the Working Partners® Drug-Free Workforce Community Initiative (DFWCI)? It is a seventeen county initiative to increase an employable drug-free workforce in Ohio.

What is the purpose of this survey? The purpose is to inform the DFWCI through assessment of the perceptions, attitudes, knowledge and practices of businesses as they relate to preventing and addressing substance abuse in the workplace/workforce.

Will I have to answer personal questions about alcohol or other drug use? No. You will not be asked personal questions about yourself or anyone else's specific alcohol or other drug use.

Why am I being asked to take this survey? You have been identified as a knowledgeable person who can provide some valuable insights into your organization.

Will my employer, community, government or anyone know what I said? No. No one will know what you said. The survey does not collect any personally identifiable information about you and no attempt will be made to collect or connect responses to individual people.

Is anyone going to know specifics about the company I work for? No. No one will know specifics about your company. The survey does not collect any personal, identifiable information about your organization. And no attempt will be made to collect or connect responses to individual groups.

Will my name or contact information be put on a list or shared? No. At no point will your name or your contact information be added to any list or shared with any third party. Your name will not be collected. Your email address will only be used to email you the survey and reminders once you've been identified as a potential participant.

Will anyone try to sell me something or try to get me to sign up for something after taking the survey? No. At no time will anyone try to sell you anything or ask you to sign up for anything because of this survey.

How will my responses be used? Your responses will be combined with many others in your community to inform the initiative, as well as to create a report summarizing findings by community, region and the state.

Who wants this information? The Working Partners® group is collecting the information as part of the Drug-Free Workforce Community Initiative, funded in part by OH Dept. of Mental Health and Addiction Services. Working Partners® is a training and consulting firm who works on effective drug-free workplace (DFWP) programs, policies and the Ohio BWC's Drug-Free Safety Program. **Thank you, in advance, for helping the workforce in Columbiana County.**



Registration is now open for the **Ohio BWC's 2017 Safety Congress & Expo**, one of the largest and the

longest running occupational safety, health and workers' compensation conferences in Ohio. This popular annual event will run March 8-March 10, 2017 at the Columbus Convention Center. By following the BWC link at www.bwc.expoplanner.com, you can view the upcoming event's information, such as the schedule of events, the area hotels, map directions, and also free online registration.

The Safety Congress features a variety of informative general sessions with nationally-recognized experts, many demonstrations, and full-day workshops. Days one and two (Wednesday and Thursday) offer general sessions, educational sessions, and the Expo Marketplace. Day three (Friday) delivers full-day workshops and in-depth training. Attendees are encouraged to attend the number of days that best meet their training needs.

February's Safety Council luncheon meeting will be held on **Friday, February 17, 2017 beginning at 11:45 a.m. at the Salem Community Center**. The topic will be "Drug Usage and the Impact on Your Business". Murphy Lewis of Murphy Lewis Consultants will join us as our guest presenter. Cost of the luncheon is \$14.00 per person. Reservations are required and can be made by e-mailing or calling the Chamber office.

IRISH FUN ? GET YOUR SHAMROCK ON !

Circle the date for the first **Business After Hours** of the new year! It will be held on **March 15th, 2017** with our gracious hosts....**Huntington Bank/Huntington Insurance**. You won't want to miss out on this annual St. Patrick's Day Business After Hours, sponsored by the Chamber Ambassadors.

Watch for more details in March's newsletter. Also ! Don't forget...Please contact the Chamber if your business or your organization is interested in hosting a Business After Hours during 2017. We will send you an application.



2017 Calendar of Community Events



Clean Up Day - "Earth Day 2017"

Saturday, April 22, 2017

9:00 a.m. until Noon

Downtown Salem - McCulloch Park

Volunteers are needed for this annual clean up event that is sponsored by the Chamber's Beautification Committee. What better way to show your love of our community? Bring along your gardening tools and your volunteer spirit as we beautify downtown Salem !

Quakertown Super Kids Race

Saturday, June 3, 2017

Broadway Avenue Starting in Front of City Hall

9:00 a.m. to Finish

The public is invited to attend, watch, and cheer on the "Super Kids" in this exciting soap box derby for children with special needs between the ages of 9 and 18. These races include three classes: Ghost Drivers-Demo Races, Single cars, and Dual Cars. Winners in the Single and Dual Cars will go to the National Super Kids Classic. Free Parking & Free Admission

Salem Super Cruise

Thursday, June 8 - Sunday, June 11, 2017

Downtown & Throughout Salem

Many special events are being planned by a committee chaired by the city of Salem with times to be announced in the near future. Concessions, musical entertainment, hot rods and classic cars galore !

Salem Kiwanis Antique & Craft Sale

Saturday, July 15, 2017

9:00 a.m. until 4:00 p.m.

Beautiful Centennial Park

This annual summertime event is popular with those who enjoy the art of treasure troving. It continues to draw large crowds from those in Salem and out of town, as well. Many antique and collectible dealers sell their wares, while the Salem Kiwanis Club hosts a very large basket raffle. Concessions are available for purchase.

Al Cleveland Memorial Golf Outing

Monday, August 14, 2017

Salem Golf Club

Chamber members who love to golf, join together for a fun filled day in the sun as 18 holes of golf, (with a cart), lunch, and a delicious steak dinner are enjoyed by all. This annual event is named after former Executive Vice President of the Chamber, Al Cleveland. Chamber members welcome guests and encourage their presence at this outing. Reservations are required and can be made by calling the Chamber.

Taste in Salem

Late September (Date & Venue TBD)

Plan to attend the "Taste in Salem" sponsored by the Salem Chamber and the United Way of Northern Columbiana Co. Enjoy sampling fine cuisine and sweets from many of the restaurants located in our area. A variety of different raffles are a featured part of the evening's festivities. A part of the proceeds benefits the United Way Services of Northern Columbiana County's annual campaign. A ticket is needed for admission. Contact the Chamber by the end of August for details and for ticket information.

Quakerfest

Saturday, October 14, 2017

Downtown Salem

Time: 10:00 a.m. to 4:00 p.m.

Enjoy displays by local groups, kid's games, hay rides, petting zoo, contests, entertainment, pumpkins, mums, and much, much, more! The Chamber reminds everyone to shop in the local stores and dine in the local restaurants during this one day...fun day... fall event. Free Parking & Free Admission

Christmas Open House

Celebrating Small Business Saturday

Saturday, November 25, 2017

Downtown Salem & Throughout Salem

Time: 10:00 a.m. to 4:00 p.m.

Participating stores will offer holiday specials as they welcome shoppers to the Christmas season. (Check participating stores for extended hours). Chamber member stores will sponsor the "Santa Stroll". Free Parking & Free Admission

Salem Christmas Parade

Thursday, November 30, 2017

Downtown Salem - Time: 6:30 p.m.

Enjoy the annual Salem Christmas parade, as local bands, churches, organizations, clowns, floats, and of course Santa Claus help celebrate the holiday season. Santa will visit with the kids at the "Light Up" ceremony immediately following the parade. Free Parking & Free Admission

Christmas Light Up Night

Thursday, November 30, 2017

Village Green - 7:00 p.m.

Come and watch the lighting of the beautiful downtown Christmas lights & Christmas tree on the front lawn of the Salem Chamber. "Warm up" with a cup of hot chocolate and other refreshments. Entertainment will include a short concert of festive holiday music provided by local students and a Christmas light tour and ride on the Quakertown Trolley. Free Parking & Free Admission



We offer our sincere appreciation to those dedicated members who have renewed their 2017 Chamber investment. Investment, you ask? Yes ...investment. We do not call it your “dues”, but instead your business, organization, or individual membership with the Salem Area Chamber of Commerce is an investment. Your investment assists with the promotion of our local business community and the quality of life in Salem and the surrounding area. Your dollars are “invested” into the work that the Salem Chamber does, each and every day. We work to improve the overall health and well being of businesses in our area and we offer our members many opportunities to participate in a wide variety of programs, events and activities.

Thank you to the members who have requested a new plaque and a new window cling. We will be out delivering those plaques within the next several weeks. The offer is still available, so if you would like a new Salem Chamber plaque for display in your business or organization, please contact us at (330)-337-3473 or at: info@salemohiochamber.org. Cost is \$10.00 for both the plaque and the cling.

If you want a new window cling, they are free of charge and we can mail one to you, upon notification.

“Businesses Uniting for a Better Community”

Gold Sponsors



CONSUMERS
National Bank

Silver Sponsors

Adamson Veterinary Services
Copeland Oaks/Crandall Medical Center
Farmers National Bank
Salem Regional Medical Center
Salem Twin Cinema
Visiting Angels

Christmas Sponsor

Smilewright Family Dental

Bronze Sponsors

Brookdale Salem
Byler, Wolfe, Lutsch, Kampfer CPAs, Inc.
Community Hospice
D.T. Moore & Company
Harrington, Hoppe & Mitchell, Ltd.
The Home Savings & Loan Company
Kent State University at Salem
Morris Financial Group
Salem Computer Center
Sanor Insurance Agency, Inc.
Schroedel, Scullin & Bestic, CPAs
Sherwin-Williams
Summit Federal Credit Union



**SALEM AREA
SAFETY COUNCIL**

DATE:

February 17th, 2017

TIME: NOON

(Lunch Buffet Opens @ 11:45 a.m.)

PLACE:

SALEM COMMUNITY
CENTER
1098 NORTH ELLSWORTH

COST: \$14.00

Payable by cash, check, or by a luncheon ticket. Books of six luncheon tickets are available for \$84.00. (Checks are to be made payable to: Salem Area Chamber of Commerce).

**RESERVATIONS
ARE REQUIRED**

Reservations can be made by calling 330-337-3473 or

info@salemohiochamber.org

*Any reservation not cancelled within 24 hours of the luncheon will be invoiced.

Deadline for reservations is
Tuesday, February 14, 2017

The Salem Area Safety Council
is a division of the Salem Area
Chamber of Commerce

713 East State Street

Salem, Ohio 44460

330-337-3473 Fax: 330-337-3474

www.salemareasafetycouncil.org

FEBRUARY 2017 MEETING

Topic: Drugs in the Workplace

**“Drug Usage & the
Impact on Your Business”**

**Speaker: Murphy Lewis, MED, LICDC-
CS, SAP, CCJS, ICCS, ICADC, NFC,
MAC - Murphy’s Consultants, Inc.**

At the end of the presentation, Salem Area Safety Council members should be able to:

- Identify the current trends in drug usage
- Understand the OSHA changes regarding drug testing and BWC programs
- Assess the needed changes to a company’s drug-free program
- Learn the guidelines for adding language for medical marijuana

**This Program Is For All Employees
and Members of Your Safety Committee!**

ALL SALEM PROGRAMS ARE HELD AT KENT STATE UNIVERSITY AT SALEM

To register for any program, call Mona Zink at 330-244-3508 between 8 a.m. and 5 p.m.

COACHING GENERATIONS WORKING TOGETHER

Facilitator - Deb Easton

Friday, March 10, 2017

8:30 a.m. - 4:30 p.m.

\$345.00 - Special Discounted Price \$295.00 for Salem Location

There are five generations of employees in today's workplace, creating unprecedented diversity issues and the potential for workplace conflict. Each generation has a unique definition of good customer service, job satisfaction and work ethic, and offers diverse job assets. These varied perspectives create differing motivations, communication styles and expectations of colleagues and managers. If you hire, supervise or motivate employees from different generations, this program will provide the skills you need to communicate with and coach this highly diverse workforce.

Presented by the facilitator in the costume and communication style of each generation, participants will learn:

- Workplace needs, expectations and motivators of each generation
- The unique contributions and talents possessed by each generation
- What motivates each generation
- How to tailor communications to meet generational expectations

A PLAN FOR CHANGE

Facilitator - Ned Parks

Friday, May 19, 2017

8:30 a.m. - 4:30 p.m.

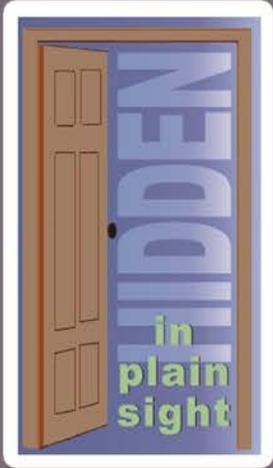
\$345.00 - Special Discounted Price \$295.00 for Salem Location

The ability to engage employees in change is rapidly becoming a key determinant of business success. Your leaders need a clear understanding of the factors involved, so they can take action and lead change effectively. Organizations, divisions or teams that want to increase the return on investment for change initiatives can use this program to build a shared language and collective insights into what it takes to bring people on board. This program provides a platform for:

- Sharing experiences of change processes
- Applying theoretical models for organizational change
- Deepening participants' understanding of the human side of change

Participants will walk out with a plan for the change they are working on!

Hidden in Plain Sight



**AN AWARENESS PROGRAM FOR
PARENTS AND OTHER ADULTS**

March 9th @ 6 PM

**Salem Senior High School
1200 E 6th St.**

Presented by:



Brought to you by:



Salem
Public
Library



Salem
City
Schools



Salem
Police
Dept.

• Astonishing, interactive exhibit designed to resemble a teenager's bedroom



• Contains 150+ items which may be indicative of dangerous risky behaviors

• Topics include substance use, violence, eating disorders, juvenile crime, technology, risky games/challenge and more

• Accompanied by PowerPoint presentation and discussion

**Due to the nature of the materials presented,
no youth are permitted to attend.**

For more information visit: www.salem.lib.oh.us

Private Party

Pick Two
Add Laser Tag
Or another activity
for an extra \$50

Skating
Bounce House
(3 years & older)
Play Area
(under 52 inches)

Available:
Fri. 4-6pm
Sat. 5-7pm
Sun. 6-8pm
Call for weekday availability

2 hour rental
Add extra hour for \$100
\$375 plus TAX
Unlimited Pizza & Pop
We supply paper products

\$50
non-refundable
deposit to book
your party

Outside food and
drink permitted

NO ALCOHOL

Up to 75 people whether
participating or not in
activities
Additional guests:
\$10 each

Session Parties

Each Birthday Child
Will Receive:
Birthday
Announcement
Birthday Sticker
Spin on the Prize
Wheel

All Session Parties Include
For Each Guest:
Skating With Skates
Laser Tag
Bounce House
(3 years & older)
Play Area (under 52 inches)
8 Game Tokens
45 Minutes in the Party Room
Table Settings
One Slice of Pizza
One Fountain Drink
One Party Ice cream or
Snowie
Free Pass to Come Back!

PLEASE NOTE:

May bring in a cake or cupcakes
NO other outside food or drink
Must wear socks for all Activities
Book Online for special offers!
Must arrive 30 minutes before party room time!
\$25 non-refundable deposit
to book your party room time
Allowed to stay from open to close
Sorry for the inconvenience:
We do not accept checks

Session Packages

Available:
Wednesdays 6-8pm
Saturdays 11-4pm or
8-11pm
Sundays 1-5pm

Basic Package:
\$115.00 + TAX
Includes:
The first 8 children which
includes the Birthday Child
\$12.50
For each Additional Guest

Light Up Package:
\$140.00 + TAX
Includes:
The First 8 Children which
includes the Birthday Child
\$15.00
For Each Additional Guest
Includes:
A Clear Acrylic Drinking Glass
with unlimited fountain refills
during that

WEDNESDAYS:

6-8pm

Family Night

\$2.00 Admission

Weekdays: Call for availability
Sat. 5-7pm & Sun. 6-8pm
Private Rent Out Available

Friday Night: 7-11pm
\$5.50 Admission*
Must rent skates if
you don't have own
Skate Rental \$3.00

Saturday: Skate Lessons
10-11am \$5.00 Admission
includes Skate Rentals
September - April

Saturday
Matinee: 11-4pm
\$5.50 Admission

Saturday Night 8-11pm
\$5.50 Admission
Must rent skates if
you don't have own
\$3.00 Skate Rental

Sun. Family Daytime 1-5pm
\$5.50 Admission

RULES:

Must follow these or you will be asked to leave!

- **NO** outside food or drink
- **NO** alcohol or drugs
- **NO** tobacco products of any kind - including electronic cigarettes
- **NO** gum
- **NO** profanity
- **NO** in and out policy for under 21
- **Must dress appropriately**

Activities Available:

Skating (skate rental \$3.00)
Laser Tag (\$3.00 per game)
Play Area (under 52 inches)
Bounce (3 years & older)

First Activity: \$5.50
Each Additional Activity: \$3.00
Unlimited Wristband: \$13.00

- Includes all of the above within restrictions
- Includes unlimited games of laser tag and 10 game tokens
- Must be used for the session and date it was purchased



"Where Skating and FUN come together."

Salem Fun Factory
520 East Pershing St.
Salem, OH 44460
330-332-4455
www.salemfunfactory.com



Skating
Friday & Saturday Nights:
1st activity is skating
Must rent skates if
you don't have your own

Play Area
Under 52 inches
No shoes, food, or drink



Bounce House
Must be 3 years & older



Laser Tag
Must be able to
support weights of
vest and phaser





Goodness Grows 2017 Subscription Program

Creating Culture. Growing Change.

Goodness Grows is offering a 14 week produce subscription program. Subscribers will get fresh, naturally raised vegetables every Thursday from June 22- September 21. Subscription orders will be harvested, packaged, and cooled that day and available for pick-up between 4pm - 7pm each Thursday.

Leaf lettuce, kale, onions, tomatoes, peppers (hot and mild), potatoes, corn, cucumbers, eggplant and herbs such as chives, basil, cilantro, thyme, sage and parsley will be the main crops, along with additional items such as spinach, zucchini/squash, strawberries, and flowers.

Locally sourced, ecologically grown vegetables, such as, peas, green beans and fruit may be included to increase food diversity. End of season corn stalks and pumpkins.

Abundance – number of crops ready and amount of harvest of a given crop will vary throughout the season. We pledge to provide at least six items each week.

Contact us by April 28, 2017 to reserve your subscription. The price is \$20 per week, which can be **paid once** by May 19 - \$250 (\$30 discount).

Or in three payments of \$95 by May 19, July 7, and Sept. 1. A mini share for 1 person, may be ordered at \$12 per week (\$150 if paid by May 19).

What's it all about? *The produce and so much more...*

- High Quality
- Grown locally
- Farm Fresh
- Handled with care
- Selected for flavor

*Grown, picked, packed, displayed and marketed, in part by area students. These are adults and young adults with developmental disabilities AND with abilities to develop via market farming work here.

www.goodnessgrows4all.org

Goodness Grows is a non-profit ministry of Common Ground Church Community
2310 W. South Range Rd, North Lima, OH 44452
330-549-9408



Goodness Grows 2017 Subscription Program

Creare Cultura Terra

*Goodness Grows aims to provide 10% of our harvest to locals in need. *

Subscribing creates a partnership between consumers and farmers.

Take comfort in knowing your hard-earned dollar goes directly to the people who plant, tend, and harvest your food locally and that your contribution supports this organization.

You will also be supporting sustainable agricultural practices that protect our local soils and water.

Contact us at least one week in advance if you will be on vacation or unable to pick-up your subscription. You can postpone one week's order, to pick up a double amount the next week, if produce is available.

www.goodnessgrows4all.org

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2310 W. South Range Rd, North Lima, OH 44452
330-549-9408

Call 330-549-9408 or Email Kitty at kitty@goodnessgrows4all.org

By April 28, 2017 to reserve your subscription.

Name _____ Payment Type: once Three Installments _____

Address _____ City _____ State ____ Zip _____

Phone _____ Cell Phone _____

Email _____

www.goodnessgrows4all.org

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