



## SALEM UPDATE

NEWS OF THE SALEM AREA CHAMBER OF COMMERCE

### JULY 2018



#### BEAUTIFICATION NEWS

Congratulations to the "Yard of the Month" winners for the month of June 2018...Bob and Vicki Garrett of 120 Homewood Place. Their property is adorned with well kept shrubs and blooming annuals and perennials. Compliments to our "Business of the Month" winner for June 2018...The Attic Consignment and Resale Shop at 146 South Broadway Ave. The store is an outreach program of Salt Life Church. The store windows sparkle and the entrance is inviting with beautiful flower urns. Thank you for beautifying Salem!



### The 46th Annual Al Cleveland Memorial Golf Outing

MONDAY, AUGUST 13, 2018

~SALEM GOLF CLUB~

1967 S. Lincoln Ave.

Registration: 9:30 a.m.

Shotgun Start: 11:00 a.m.

- 18 Holes of Golf
- Cart
- Breakfast Buffet
- Drinks
- Prizes
- Strip Steak Dinner

***Not a golfer? Show your support in these ways: Donate a raffle prize, be a hole/ beverage cart sponsor, or sign up to attend the strip steak dinner.***

For more information or to obtain an entry form, please contact the Salem Area Chamber of Commerce via phone at 330-337-3473 or email at [info@salemohiochamber.org](mailto:info@salemohiochamber.org). Registration and payment is due by August 6, 2018. Make checks payable to the Salem Area Chamber of Commerce, 713 East State Street, Salem, OH 44460.



## **JULY**

### **Salem Second Saturday**

**Saturday, July 14, 2018**

**Downtown Salem**

~Salem Sidewalk Sale~

Stroll through historic downtown and enjoy sidewalk shopping and dining options.

### **Salem Kiwanis Antique & Craft Sale**

**Saturday, July 21, 2018**

**9:00 a.m. to 4:00 p.m.**

**Beautiful Centennial Park**

This annual summertime event is popular with those who enjoy the art of treasure hunting. It continues to draw large crowds from those in Salem and out of town, as well.

Many antique and collectible dealers sell their wares, while the **Salem Kiwanis Club** hosts a very large basket raffle. Concessions are available for purchase.

## **AUGUST**

### **Salem Second Saturday**

**Saturday, August 11, 2018**

**Downtown Salem**

~Art Appreciation~

View captivating works of talented local artists at participating merchant locations.

# **WELCOME**

Thank you to this month's new members who are joining our other members as we keep  
**"PACE"!**

We are committed to Promote,  
Advocate, Connect, and Educate for our  
Chamber investors:

**ALLIANCE FAMILY  
HEALTH CENTER, INC.  
1401 S. ARCH AVENUE  
SUITE A  
ALLIANCE, OHIO 44601  
330-596-7568  
AMELIA KOCHER**

**BACK HOME MARKET & CAFÉ, LLC  
AND  
THE SUPPLEMENT STATION  
1139 E. PIDGEON ROAD  
SALEM, OHIO 44460  
330-337-3835  
KELLI MILLER**

**BUCKEYE CUSTOM FABRICATION  
887 SOUTH BROADWAY AVE.  
SALEM, OHIO 44460  
234-575-7088  
BRION BAILEY  
SCOTT BRYARLY**



The **Chamber Connection** was held on Friday, June 29, 2018. Dr. Mike Sevilla of the **Family Practice Center** gave a presentation entitled, "Purpose Driven Business...Building a Community Following". He explained how technology has given companies a new way of connecting with their customer base. Thank you, Dr. Sevilla, for sharing your knowledge of this growing trend.

The next **Chamber Connection** meeting is scheduled for Thursday, July 26, 2018 from 8:30 a.m. to 9:30 a.m. at the **Salem Area Chamber of Commerce**. Enjoy networking and create more awareness about your business. Participants will enjoy delicious coffee from **Lib's Market** and tasty breakfast treats from **Salem Sparkle**. There is no cost to attend. Reservations are required. RSVP to the Chamber via phone 330-337-3473 or email [info@salemohiochamber.org](mailto:info@salemohiochamber.org).



The July **Salem Area Safety Council** meeting is scheduled for Friday, July 20, 2018 at 11:45 a.m. at the **Salem Community Center**. This month's speaker will be Tom Kelly, Industrial Hygienist from the Ohio BWC. All Salem Chamber members are welcome to attend. (See the attached insert in this newsletter for more details.)

Also, 1st half semi-annual reports (January-June 2018) are due on or about July 15, 2018. Just a reminder that the August Safety Council meeting will be held in beautiful Waterworth Park on August 17, 2018.

Lastly, the SASC is accepting new members for the fiscal year 2018/2019. If you are interested, or know of a business or group that is considering membership, please contact the Chamber office for enrollment information.

### **\*\*NOTICE\*\***

Due to scheduling conflicts, the symposium entitled, "Sexual Misconduct in the Workplace" that was announced in last month's newsletter for Monday, July 23, 2018 has been postponed. We look forward to partnering with the **Ohio Chamber of Commerce** in the coming months to bring this symposium to Salem.



Columbiana County Area  
Chambers of Commerce

### **Community Opioid Epidemic: Solutions to Recovery June 20, 2018**

On Wednesday, June 20, 2018, the Columbiana County Area Chambers of Commerce sponsored "Community Opioid Epidemic: Solutions to Recovery" at the **Columbiana County Career and Technical Center**. The event featured several speakers who shared their success in combating the drug crisis. Informational tables were available for attendees on the expo floor with participants offering resources for help and recovery. The **Salem Area Chamber of Commerce** was proud to be a co-sponsor of this forum as it brought local communities together to gain insight and explore solutions to the drug epidemic.



Pictured are the speakers with the committee members: Eloise Traina - **Family Recovery Center**, Michael McDonagh and Pat Sweeney-Federal Correctional Institute: Elkton, Marcy Patton-Columbiana County Mental Health & Recovery, Josh Lytle of Family Care Ministries, Josh Menning - Menning Photographic Films, Audrey Null-**Salem Area Chamber of Commerce**, Susan Shank-Lisbon Area Chamber of Commerce, Lisa Blasdel-Southern Columbiana Co. Regional Chamber, Marilyn McCullough-Lisbon Area Chamber of Commerce, April Brinker-Columbiana Area Chamber of Commerce, Steve Faber—Salem Area Chamber of Commerce and LaDawn Whitman-Wellsville Area Chamber of Commerce.



# 2018 Marketing Sponsors

## PLATINUM SPONSORS

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## GOLD SPONSORS



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*Veterinary Services*  
*let us care...*

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LOCAL EXPERTISE, GLOBAL RESOURCES.



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LIVING ASSISTANCE SERVICES

## SILVER SPONSORS

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Eastern Gateway Community College  
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Gordon Brothers Water  
Kent State University at Salem  
Myers Family Insurance  
Salem Regional Medical Center

## BRONZE SPONSORS

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Salem Computer Center  
Sanor Insurance Agency  
Schroedel, Scullin & Bestic, CPAs





# Sidewalk Sale

July 14, 2018

All Day Sales & Events

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*Celebrate National Watermelon Month  
with us.*

Visit our historic downtown for  
watermelon themed events and deals,  
and local sidewalk sales.



Salem Second Saturday is a cooperative effort of Salem Area Chamber of Commerce and  
Downtown Salem Partnership

Check out @SalemSecondSaturday for listing of events.



**SALEM AREA  
SAFETY COUNCIL**

**DATE:**

**July 20, 2018**

**TIME: NOON**

**(Lunch Buffet Opens @ 11:45 a.m.)**

**PLACE:**

**SALEM COMMUNITY CENTER  
1098 NORTH ELLSWORTH**

**COST:**

**\$14.00 - Chamber Members**

**\$19.00 - Non-Chamber Members**

**Payable by cash, check, or  
luncheon ticket. Books of six  
luncheon tickets are available:**

**\$84.00 – Chamber Members**

**\$114.00 – Non-Chamber Mbrs.**

**Please make checks payable to:**

**Salem Area  
Chamber of Commerce**

**RESERVATIONS REQUIRED**

**Reservations can be made by  
calling 330-337-3473 or**

**[info@salemohiochamber.org](mailto:info@salemohiochamber.org)**

**\*Any reservation not cancelled  
within 24 hours of the luncheon  
will be invoiced.**

**Deadline for reservations is  
Tuesday, July 17, 2018.**

**The Salem Area Safety Council  
is a division of the Salem Area  
Chamber of Commerce**

**713 East State Street  
Salem, Ohio 44460**

**330-337-3473 Fax: 330-337-3474**

**[www.salemareasafetycouncil.org](http://www.salemareasafetycouncil.org)**

**[www.salemohiochamber.org](http://www.salemohiochamber.org)**

**JULY 2018 MEETING**

**Topic:**

**“Have You Heard?”  
Dealing with Chemical and Noise  
Exposures in the Workplace.**

**Guest Speaker:**

**- Tom Kelly, Industrial Safety Hygienist,  
Ohio Bureau of Workers' Compensation**



**At the end of the presentation, Safety Council  
members should be able to:**

- ♦ **Recognize potential chemical and noise exposures in the workplace.**
- ♦ **Understand how chemical and noise exposures adversely affect workers.**
- ♦ **Explain hearing conservation requirements.**

**This Program Is For All Employees  
and Members of Your Safety Committee!**

# **THE SALEM AREA CHAMBER OF COMMERCE PRESENTS...**



**on**

**Thursday, July 26, 2018**

**8:30 a.m. to 9:30 a.m.**

**Salem Area Chamber of Commerce**

**713 East State Street, Salem, Ohio 44460**

**Join other business associates for a networking program entitled:**

**“It Is Not What You Know But Who Knows YOU!”**

**Come be a part of this  
business generating and educational opportunity.**

**Enjoy coffee from Lib's Market  
and breakfast treats from Salem Sparkle.**

There is no cost to attend the Chamber Connection meetings. However, reservations are required.

Please RSVP to Salem Chamber  
via email at [info@salemohiochamber.org](mailto:info@salemohiochamber.org)  
or call 330-337-3473.

Class Limit is 25.



# COACHES

## BURGER BAR

Coaches Burger Bar was established in 2015. With three locations in Salem, Poland and Boardman, they are locally owned and are a great place to bring the entire family. Owners, Stacy and Patrick Howlett grew up in the valley and are raising their children here. Coaches' concept is to pay homage to coaches big and small who lay the foundation for local youth. Coaches' goal is to provide a great atmosphere, friendly service and to be the best tasting burger bar. Coaches is build on integrity, team work and passion. Visit their downtown Salem location at 635 East State Street. Hours of operation are Monday through Thursday - 11:00 a.m. to 10:00 p.m., Friday and Saturday - 11:00 a.m. to Midnight and Sundays from 12:00 p.m. to 8:00 p.m.. View their menu at [www.coachesburgers.com](http://www.coachesburgers.com)





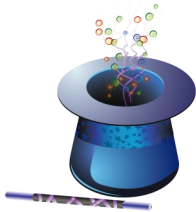
# Goodness Grows Family Fun Fest



**Saturday, July 14 ~ 2:00 - 5:00**



**Fundraiser + Free Activities**



- ⇒ **Bunnies in Baskets**
- ⇒ **Magic by Devin**
- ⇒ **The Green Team**
- ⇒ **Angels for Animals**
- ⇒ **Funky Punky Cotton Candy**
- ⇒ **Youngstown Phantoms Hockey**
- ⇒ **Bake Walk - Games - Food**
- ⇒ **And more!**



**2310 W. South Range Rd., North Lima, OH 44452 at Common Ground Church Community**

**Call 330-549-9408 or visit us at [goodnessgrows4all.org](http://goodnessgrows4all.org) or on Facebook to learn more!**

Saturday, July 21, 2018

9:00 am - 4:00 pm

54th Annual  
Salem Kiwanis Club

*Antique &  
Craft*  
SALE & SHOW IN THE PARK

\* Dealer Spaces Available for \$75.00 \*  
(Walk-ins Welcome - \$85.00 Day of Show)

Beautiful Centennial Park  
Pershing Street at Park Ave.  
Salem, Ohio

For Information 330.332.7748

[www.clubrunner.ca/salemkiwanis](http://www.clubrunner.ca/salemkiwanis)

Free Admission to Public

~~ 2018 ~~



# SUMMER concert SERIES



at Waterworth Park  
Best Free Entertainment in Salem Ohio

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Sunday, June 3, 6pm	John Reese Project – j.r.p. <i>John Reese and friends with oldies, rock, R&amp;B, and Motown</i>
Friday, June 8, 7pm	Salem Quaker City Band <i>Marches, light classics, patriotic, and concert band music</i>
Sunday, June 10, 6pm	The County Mayo Irish Band <i>Irish ballads, American folk tunes, with Scottish and Canadian songs</i>
Sunday, June 17, 6pm	Roadwork <i>Country music, oldies, and classic rock</i>
Sunday, June 24, 6pm	The Liverpool Lads <i>Music of The Beatles from 1962-1966 plus more</i>
Sunday, July 1, 6pm	Salem Quaker City Band
Sunday, July 8, 6pm	The Dave Banks Big Band <i>A swinging big band based in Akron</i>
Friday, July 13, 7pm	The Wrangler Band <i>A country and classic rock band from western Pennsylvania</i>
Sunday, July 15, 6pm	The Four Freshmen <i>THE UNPARALLELED MUSICAL LEGACY QUARTET – A showcase concert with instruments and unique well-loved vocal jazz harmonies</i>
Sunday, July 22, 6pm	Backbeat – featuring John Reese <i>A local favorite performing jazz and swing</i>
Wed, July 25, 7pm	Salem Quaker City Band
Sunday, July 29, 6pm	The Sensations – featuring John Rongo <i>Standards, oldies, rock, R&amp;B, Motown, and popular songs of today</i>
Friday, Aug 3, 7pm	Manhattan – featuring Rich & Lori Juhn <i>“SALEM HIGH SCHOOL ALUMNI NIGHT” - Music from our high school days</i>
Sunday, Aug 5, 6pm	John Hampu Band <i>Classic rock from the 60s, 70s, and 80s</i>
Sunday, Aug 12, 6pm	The Four Kings and The Queen <i>A blues, Motown, jazz, and classic rock group from Geneva</i>
Sunday, Aug 19, 6pm	2 <sup>nd</sup> Avenue Project <i>Classy jazz, soul, Latin, and light rock</i>



**The secret to happiness is freedom...and the secret to freedom is courage.”**

*~Thucydides*

It might help businesses to think of the workers' compensation year in three parts: *Education*, *Evaluation*, and *Enrollment*. Spring is generally the time for “Education”, with our seminars and the Ohio Safety Congress taking place. As we've now moved on to the middle of the year, we've reached the “Evaluation” phase. Here at CareWorksComp, we're working hard and making sure that we form the strongest and most stable programs, as well as, incorporating any BWC changes so that we can offer your business the best possible options for the 2019 policy year. If you're not currently a CareworksComp client, we will be reaching out to you soon so that we can provide you with potential savings in our program. CareWorksComp will soon be sending out our invitations to these various alternative rating programs, which will begin the “Enrollment” phase. In the coming months, CareWorksComp will be contacting you about enrolling in the Program that is the best fit for your business. We look forward to discussing the various Programs with you in the near future.

**Important Dates and Upcoming Deadlines (for Private Employers):**

- \* **July 1, 2018**
  - Start date of the 2018 policy year, including new 2018 rates and programs.
- \* **July 31, 2018**
  - Final day to join a safety council for the 2018 policy year.
  - Deadline to complete DFSP accident analysis training for 7/1 program start date (initial year only!). Please note that new supervisors have 60 days from the date of hire to complete.
  - Deadline to complete the online safety management self-assessment (SH-26) for a 7/1 start date for both the DFSP program and the ISSP program.
- \* **August 15, 2018**
  - Due date for BWC to receive your 2017 payroll True-Up report, as well as any True-Up payment for the July 1, 2017 through June 30, 2018 rate year.

**2017 Rate Year True-up:** True-Up reconciliation **must be completed by 8/15/18** for the July 1, 2017 through June 30, 2018 rate year. It is very important that your true-up is done timely or BWC may lapse your coverage and/or remove your company from any alternative rating programs. The BWC considers the True-Up complete when payroll is reported and any related premium payments are made.

- \* **August 30, 2018** is the
  - DFSP action plan deadline for 7/1 start date – *advanced level only*.



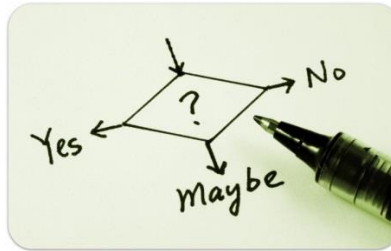
***Unemployment Update:*** An analogy for paying out an unemployment claim is like a tire warranty! It is only good for a set amount of miles (money) or a set time frame. Claimants that qualify are awarded a total amount of money (current maximum is \$15,548) and a benefit year within which they can collect the money. Like a tire warranty, claimants can only collect on the claim while they still are owed money (or mileage) and are within their time limit. Once either is used up, they cannot collect any more money until the claim year expires. The money they collect is only dispersed one week at a time, and the total awards do not exceed twenty six (26) weeks. They can open up their claim and never collect against it (drive zero miles), they can file weeks sporadically or they can use up their entire award (maximum mileage).

CareWorksComp can assist you in controlling unemployment claims and taxes. If you would like more information on how much a claimant can collect per week, how the amount is determined, and how much you, as an employer, may be charged, please contact Kammy Staton, our Unemployment Manager, at 614.526.7165, or [kammy.staton@careworkscomp.com](mailto:kammy.staton@careworkscomp.com).

***Policy Activity Rebate (PAR):*** Employers may have heard about a new program developed by BWC, which, according to the BWC, is intended to help employers expand their knowledge of key facets in workers' comp, such as claims management and safety. Participation in this plan enables some penalty rated companies to earn a premium rebate, for completion of specific activities. Please contact your CareWorksComp representative if you have questions about this, or any other, BWC program.

# YES. NO. MAYBE?

## MEDICAL MARIJUANA AND YOUR DRUG-FREE WORKPLACE PROGRAM



**Ohio HB 253, known as the Medical Marijuana bill, becomes fully operational this fall.**  
**Are you prepared?**

Employers need to decide how they will respond to medical marijuana before the system to recommend and dispense it is fully operational this fall. To give insight into this important decision, we're offering a presentation to:

- Raise awareness of business & operational issues of legalization under Ohio HB 523
- Increase understanding of the related drug-free workplace program issues for employers and employees
- Review key decisions that need to be made—particularly relating to policy, operations and employee/supervisor awareness

**HOSTED BY:** Columbiana County Mental Health & Recovery Services Board

**PRESENTER:** Allison Sharer, B.A., OCPS II  
Trainer, *Working Partners*®

**WHEN:** Tuesday, July 24, 2018 from 10:30 AM to Noon

**WHERE:** Department of Job & Family Services Community Room  
7989 Dickey Drive, Suite 2, Lisbon, OH 44432

**RSVP:** Contact Shirley at 330-424-0195 or by e-mail at [scarter@ccmhrs.org](mailto:scarter@ccmhrs.org)  
by Friday, July 20, 2018.

*The content of the presentation is meant for informational purposes only and not for the purpose of providing legal advice. As such, it should not be used as a substitute for consultation with legal professionals or other competent advisors. Please contact a licensed attorney to obtain advice with respect to any legal issues discussed in this presentation or regarding a situation specific to your business.*

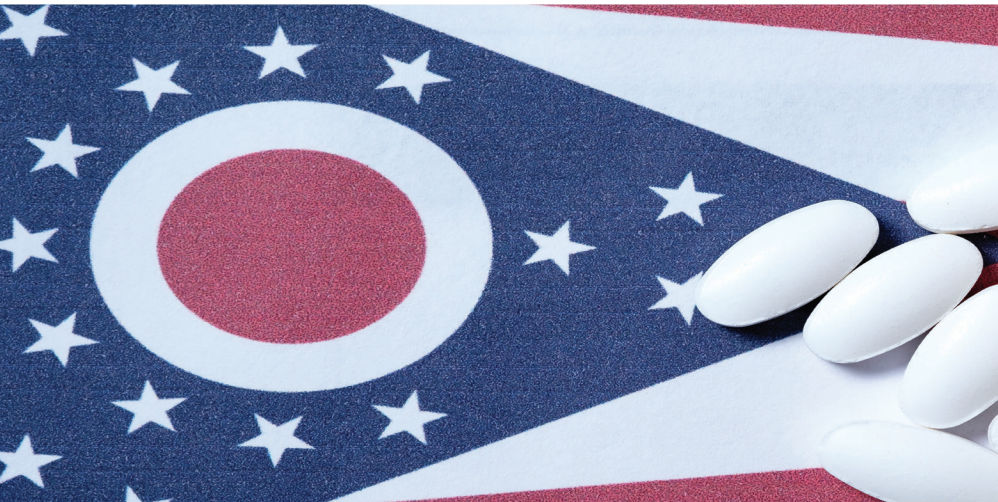


*This activity has been approved for 1.50 HR (General) recertification credit hours toward a PHR™, PHR®, PHRca®, SPHR®, GPHR®, PHRI™, and SPHRI™ recertification through HR Certification Institute® (HRCI®)*



OHIO CHAMBER  
of COMMERCE

230 E. Town St. Columbus, OH 43215  
[www.ohiochamber.com/opioid-toolkit](http://www.ohiochamber.com/opioid-toolkit)



# OPIOID TOOLKIT

## For Employers

ONLINE COURSE: A Dose of Reality for Employers - A toolkit to help mitigate the risks associated with Ohio's Opioid crisis.

This 5-module course (13-16 min. per module) gives an overview of the legal and operational issues an employer must consider in dealing with an employee's use of opioids and other substances. The modules include best practices around how, when and why to drug test; how to handle a situation if the employee confesses or is discovered to be using harmful substances; and much more. Although each module contains valuable information, it is not necessary that they be watched in order or in their entirety.

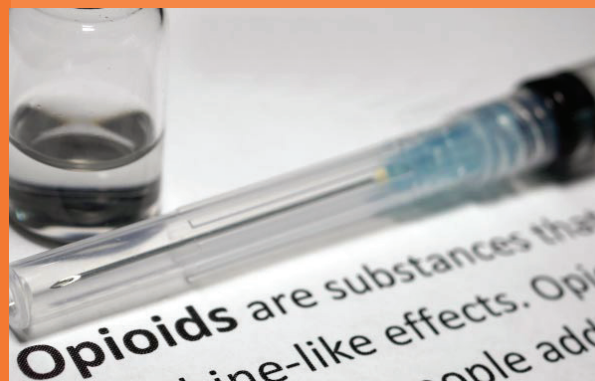
## For Employees

ONLINE COURSE: A Dose of Reality for Employees - Being a Safe and Critical Consumer of Prescription (RX) Drugs. This course is funded by the Cardinal Health Foundation.

This hour-long employee education course teaches the employee a five point strategy and provides downloadable tools to enable the employee to understand the dangers of misusing prescription drugs and how to be a safe and responsible consumer of drugs.

## Additional Resources

Here you'll find videos, informational materials and resources.



## Dose of Reality

⊕ Ohio's employers are asking what they should do about the opioid problem in their own workplaces. The Ohio Chamber of Commerce convened a task force to explore the options. One recommendation coming out of the task force was for employers to be armed with a toolkit of resources to be better prepared to prevent and respond to the problem. With the help and expertise of a member company, Working Partners®, and financial support from member company, Anthem, we have developed the Opioid Toolkit containing several resources free of charge to any company that is doing business in Ohio.

## Ohio Chamber of Commerce

As the state's leading business advocate and resource, the Ohio Chamber of Commerce aggressively champions free enterprise, economic competitiveness and growth for the benefit of all Ohioans.

Again, thank you to our member companies who helped make this project happen:



(614) 228-4201



[occ@ohiochamber.com](mailto:occ@ohiochamber.com)