

## CHAMBER FOUNDATION FUNDRAISER

# Valentine's Day Raffle

Enter to win a diamond necklace from Troll's Jewelry, a box of Heggy's chocolates, a bouquet of flowers and a bottle of wine.

## Tickets - \$10 Each

Tickets can be purchased at  
**Troll's Jewelry, 581 East State Street**  
Thursday, January 21 through Thursday, February 11, 2021.  
Monday - Friday 9:30 a.m. - 5:00 p.m.  
Saturday 9:30 a.m. - 4:00 p.m., Sunday - Closed



Sponsored By:

**Troll's**  
JEWELRY

**Salem**  
AREA CHAMBER OF COMMERCE

A limited number of tickets are available.

Winner will be contacted on Friday, February 12, 2021.

## CHAMBER NEWS

# Benefits of Membership

### BUSINESS EDUCATION

- The Chamber and Chamber Foundation bring business professionals together for member to member networking and educational events. The Chamber also collaborates with the SOD Center on trainings and workshops.

### BOARD ROOM USAGE

- Chamber members are provided space to hold off-site meetings free of charge.

### COMMUNITY OUTREACH

- Beautification Awards
- Clean-Up Parade & Christmas Light Up Night
- Clean-Up Salem Day
- God Outing
- Quakerfest
- Downtown Dining Experience
- Small Business Saturday
- 12 Days of Christmas Raffle

### DISCOUNT HEALTH CARE

- Salem Area Chamber of Commerce members are eligible for a discounted health care plan with Anthem Blue Cross and Blue Shield. An insurance agency that is a member of the Chamber can provide outstanding opportunities to save on health care benefits and plans.

### WEBSITE SERVICES

- Business listings are free on the Chamber's website @ [www.salemhochchamber.org](http://www.salemhochchamber.org) which includes a full membership listing via alphabetical order or by category.

### EXPORT DOCUMENT CERTIFICATION

- The verification and authenticity of industrial products produced in Salem are documented by the Salem Area Chamber of Commerce for all materials shipped overseas and around the world.

### MAILING BENEFIT:

- Free usage of the Chamber's bulk mailing number is available for bulk mailings.
- Free printing of mailing labels with names and addresses of Chamber members.
- Free Excel Spreadsheet with contact person, address, and phone number of Chamber members.

### MARKETING YOUR BUSINESS

- Business promotional opportunities are available through advertising in the Chamber's weekly newsletter, and also on the monthly *Salem News*, "Chamber Page".
- Email Blasts and Social Media Posts.
- Advertising opportunities in Salem News Directory and "Quality of Life Booklet".
- Marketing Sponsorships to advertise at various Chamber events.

### NETWORKING EVENTS

- Annual Meeting, Business After Hours, Chamber Happy Hours, Chamber Golf Outing, Educational Events, 8 at 8, Reverse Raffle and Safety Council Meetings... all of these are just a few of the many opportunities to fellowship with Chamber members to discuss business.

### PERSONAL & BUSINESS INSURANCE DISCOUNTS

- Chamber members have the opportunity to secure cancer insurance through Farmers National Insurance. Contact Christopher Collins at 330-747-1580.

### SAFETY COUNCIL

- Co-sponsored with the Ohio Bureau of Workers' Compensation Division of Safety & Hygiene, the Salem Area Safety Council is a year long safety campaign to encourage workers to develop and maintain safe working habits. Monthly luncheon meetings are held featuring experts in the safety field.

### VALUABLE INFORMATION

- The Chamber weekly newsletter keeps members informed of Chamber events, activities, legislative affairs, information and business ideas. Directories, brochures, and other business related data are available in the Chamber's lobby. Community demographics, membership directory, and a "Quality of Life" booklet explain the benefits and advantages of the area, and are provided for those seeking information.

### WORKERS COMPENSATION GROUP RATING PLAN

- Workers' Comp Group Rating Plan is based on employers "pooling" their risk through associations like the Salem Area Chamber of Commerce. Money can be saved on Workers' Compensation rates previously available only to large companies. The Salem Area Chamber of Commerce has teamed up with two third party administrators, CareWorks Comp.

Rev. 1/21

## CHAMBER MEMBER NEWS

### QUAKER HALL LLC

**BOOK YOUR GRADUATION Party CLASS OF 2021**

**SPECIAL PRICING**

LOCATED AT:  
**1688 S. Lincoln Ave.**  
**Salem, OH 44460**

A/C HALL | AMPLE PARKING | KITCHEN  
MUSIC SYSTEM | PHOTO BOOTH

CALL TODAY  
**234 575-7222**

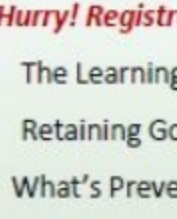
[facebook.com/salemqquakerhall](https://facebook.com/salemqquakerhall) [www.quakerhall.com](http://www.quakerhall.com)

## R.S.V.P. (RETIRED SENIOR VOLUNTEER PROGRAM)



# SERVICES

## COLUMBIANA COUNTY



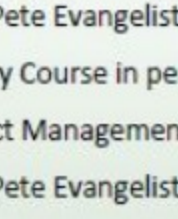
### Phone Pals

Companionship from the comfort and safety of home and over the phone!



### Transportation

No cost rides to medical appointments. Must be able to get in and out of vehicle without assistance.



### Food Pantry Delivery

If a client is unable to pick-up food from a food bank or food pantry, volunteers will deliver a box of food.

**330-424-7877 x 2**

**Trumbull Food Delivery: (330) 399-8846**

**Volunteers are needed to provide these services!**

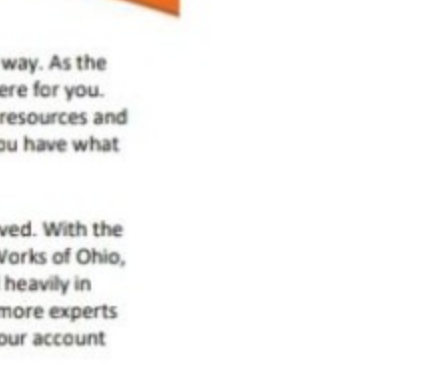


## Upcoming SOD Training Center

### Courses and Workshops

All classes are discounted for SOD Center Members!

Have training needs? Contact the SOD Training Center and let us help you bring professional training to your company or to Salem in a cooperative setting!



**Training Center**  
Your Local Training Resource

## 2021 SOD Training Center's Virtual & In Person

### Course Schedule

#### Leadership Development and Supervisory Training

Jan 28 The Learning Table HR Series:  
Managing a Remote Workforce  
**Hurry! Registration ending soon!**

Feb 23 The Learning Table HR Series:  
Retaining Good Employees

Mar 4 What's Preventing Your Teams Success?

Mar 11 The Learning Table HR Series:  
Update Your Employee Handbook

April 22 Coaching Accountability

#### Professional and Personal Development

Feb 17 Intermediate Excel

Mar 3 Project Management Course  
with Pete Evangelista  
(2 Day Course in person)

Mar 10 Project Management Course  
with Pete Evangelista  
(2 Day Course in person)

Mar 24 Advanced Excel

**More Courses Coming....**

Visit The SOD Training Center At:

**[www.SodCenter.com](http://www.SodCenter.com)**

**[CLICK HERE TO VIEW SEDGWICK MANAGED CARE WEBSITE](http://www.SodCenter.com)**

### 4 ways Ohio employers can make the most of recent BYVC dividends

As dividend checks arrive for eligible employers, the question many are asking is, what do we do next? How can we best reinvest these funds to protect workers and maintain performance for future success? Read what our industry experts have to say in the blog.

**[CLICK HERE TO READ BLOG](#)**

### The value of advocacy in workers' compensation

There is an advantage to advocacy in the workers' compensation claims world. And to be clear, advocacy may include varying perspectives. Dr. David Kessler, SVP, Medical director for Sedgwick MCO, looks at a few basic concepts in this article from the SBO Quarterly archives.

**[CLICK HERE TO READ ARTICLE](#)**

### Unemployment taxes, fraudulent claims and identity theft

How will the pandemic impact 2021 unemployment taxes? What about the years that follow? And in addressing unemployment, how can employers avoid fraud and identity theft within their organizations? Find all the information you need in the blog.

**[CLICK HERE TO READ BLOG](#)**

## OHIO TREASURER'S OFFICE ECONOMIC DEVELOPMENT PROGRAMS

**STATE TREASURER OF OHIO**

**ECONOMIC DEVELOPMENT PROGRAMS**

In the State Treasurer's office, the Economic Development Department is authorized to invest up to 12% of the state's investment portfolio into linked deposit programs. These programs focus on strategic investments related to the creation and retention of jobs, property improvements for businesses and homes, and reduced rate financing for agribusinesses.

**CONSTITUENT AFFAIRS**

The State Treasurer's office welcomes your questions and your feedback. Please contact the office to learn more about our programs.

**TO LEARN MORE**

[www.ohiotreasurer.gov](http://www.ohiotreasurer.gov)  
1-800-228-1102

**grow NOW**  
Growing Small Business Now

Small business owners can receive up to a 3% interest rate reduction on new or existing loans up to \$400,000 for two years, with the opportunity for renewal. Participating businesses must commit to creating or retaining jobs in the State of Ohio. This program promotes economic development by supporting small business and encouraging job creation and business expansion.

**Re ENERGIZE OHIO**  
Reducing the Cost of Business

Small businesses looking to expand operations or renovate their existing buildings may qualify for loans with a four-year interest rate reduction of up to 3%, with a program cap of \$550,000. Qualified entities may also use the loan for upgrading and adding equipment, or installing energy-saving products and systems. This program helps to revitalize business areas across Ohio.

**ag-LINK**  
Agricultural Linked Deposit Program

- The annual program allows eligible farm operators and agribusiness owners to receive up to a 3% interest rate reduction on operating loans of \$150,000 or less. Ag-LINK helps offset the impact of upfront costs for feed, seed, fertilizer, fuel, and inventory. Agriculture is Ohio's largest business, and the Ohio Treasury is committed to supporting farmers and agribusinesses across our state.

**ECO-Link**  
Energy Conservation for Owners' Linked Deposit Program

ECO-Link enables Ohio homeowners to receive up to a 3% interest rate reduction on home improvement loans for up to \$50,000. The loan must be used toward home improvement projects such as remodeling, roofing, solar power and more. Investments made through ECO-Link revitalize communities and support businesses who provide home improvement products and services.

**PLATINUM SPONSORS**

**CONSUMERS National Bank**

**MYERS FAMILY INSURANCE**  
Medicare - Life - Retirement

**BLOSSOM**  
NURSING & REHABILITATION CENTER

**Community HOSPICE**  
Peace & Hope - Compassion

**HUNTER ASSOCIATES**  
INDEPENDENT WEALTH MANAGEMENT

**Huntington**

**MAS**  
FUNDRAISER

**SSB**  
CPAs

**VisitingAngels**  
HEALTHCARE ASSISTANTS • HOME CARE SERVICES

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Byler, Wolfe, Lutsch & Kampfer CPAs, Inc.

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Copeland Oaks/Crandall Medical Center

Salem Regional Medical Center

Farmers National Bank

Ventra Salem LLC

Gordon Brothers Water

**BRONZE SPONSORS**

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Salem Amvets Post 45

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Sanor Insurance

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Summit Federal Credit Union

Kent State University of Salem

The Moore Agency