
Real results – real savings

The Salem Area Chamber of Commerce partners with Sedgwick because they help employers maximize their premium savings. Sedgwick analyzes each employer's unique claim and premium history to find the highest level of savings in all available workers' compensation programs.

Why Sedgwick

Partner in controlling costs

Sedgwick saves employers millions of dollars each year, becoming a lasting partner and providing a comprehensive cost management approach. They are committed to understanding our members' challenges and to delivering claims excellence and providing quality, sound decision making and consistency.

Sedgwick helps employers determine the best rating or discount program available, whether it's group rating, BWC deductible, 100% EM Cap or any other BWC program available, helping you identify, evaluate and reduce your business risks to achieve premium discounts and refunds.

Member programs

Group rating

- Nearly 80,000 Ohio employers are currently participating in group rating
- Sedgwick is the only group rating program endorsed by the Salem Area Chamber
- On average, for every dollar spent on fees, clients saved \$11.00 in premium, a 1000% return on investment

Group retrospective rating

- Rebates are based on the results of employer's workplace safety and cost control efforts
- Sedgwick group retrospective programs have returned \$630 million in premium refunds

Unemployment

- Sedgwick's comprehensive unemployment compensation program delivers unique, customized solutions to help employers reduce and control their unemployment taxes

Start saving now

For a no-cost, no-obligation analysis of your potential savings, please complete our online "Temporary Authorization to Review Information Form" at www.sedgwick.com/ac3/salem

Additional resources

Sedgwick website: www.sedgwick.com/ohiotpa

Sedgwick safety resource link: www.sedgwick.com/ohiotpa/resources

BWC Division of Safety & Hygiene: <https://info.bwc.ohio.gov/for-employers/safety-and-training/>

Group Rating Safety Accountability Letter: <https://marketing.sedgwick.com/acton/attachment/4952/f-00c5b2bd-724c-41da-9cca-c93475bdded3/1/-/-/-/GroupRatingSafetyAccountabilityLtr.pdf>

To learn more about Salem Area Chamber's program, contact Bob Nicoll at (330) 418-1824 or robert.nicoll@sedgwick.com